



# History of land



Land  
Distribution  
1915-1992

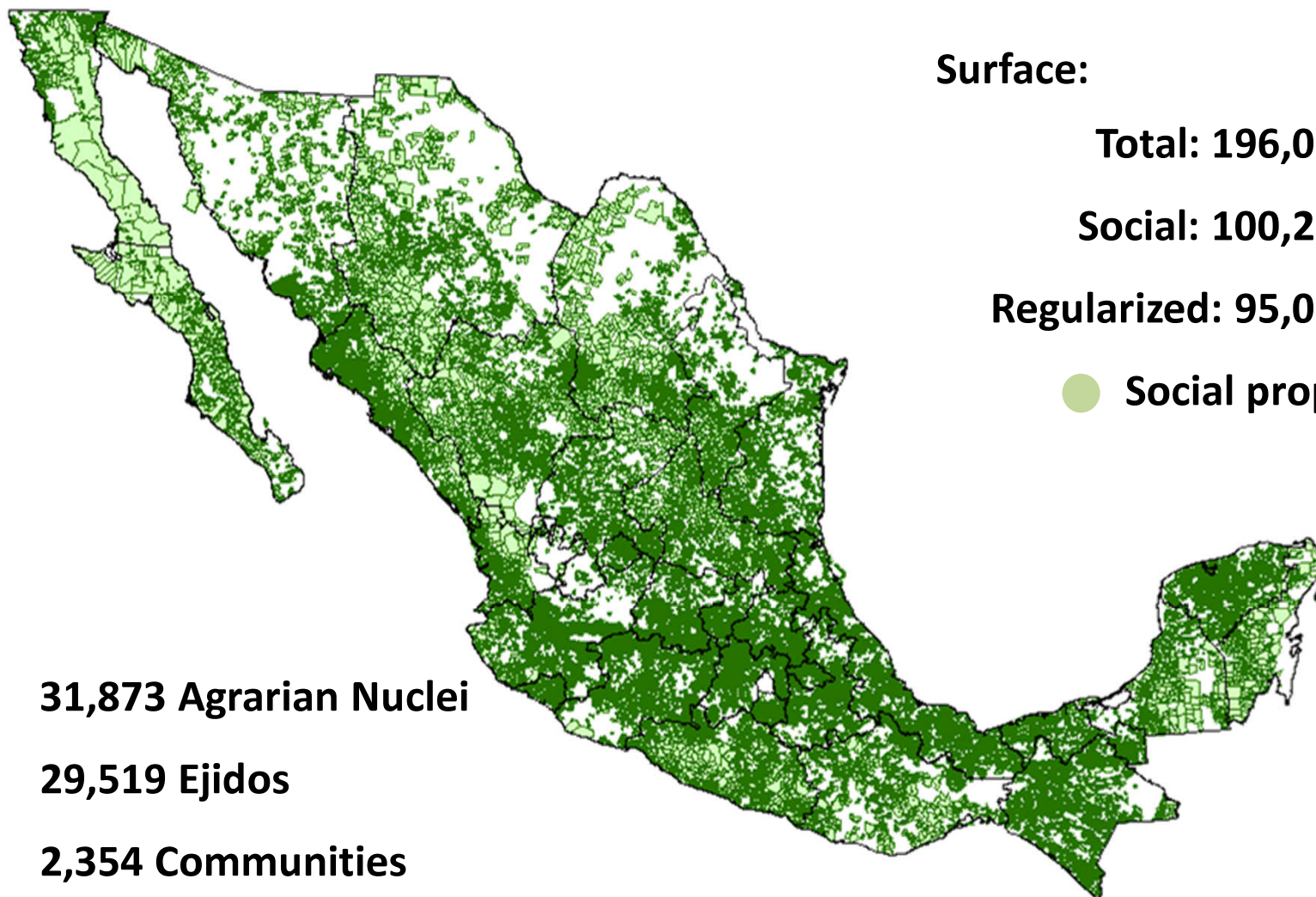


Ordinance  
1992-2006



Development  
2006-currently

# Social property in Mexico



Surface:

Total: 196,066,800 ha.

Social: 100,253,891 ha.

Regularized: 95,069,236 ha.

● Social property 51%

31,873 Agrarian Nuclei

29,519 Ejidos

2,354 Communities

4,786,706 Right holders



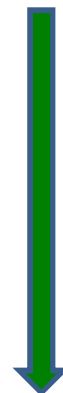
Prosecution of justice



# Procuraduría Agraria

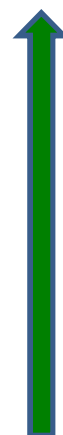


Economic development assistance



Internal organization assistance

Support for the ordinance of rural property



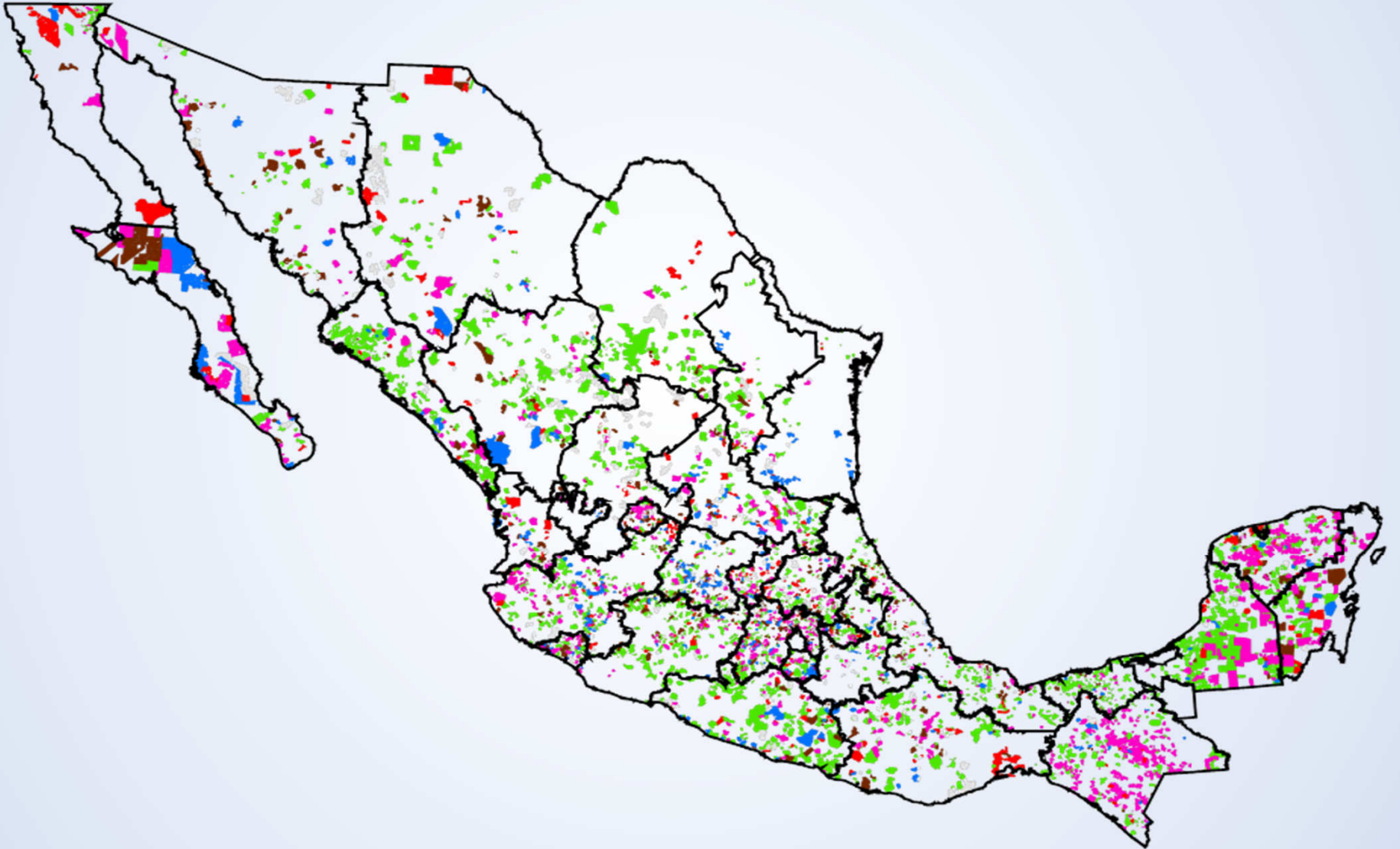
# ¿What is FIPP?



**A federal government program that gives rural land a more efficient and productive use.**

- ✓ **Protects the property of rural land owners**
- ✓ **Promotes co-investment**
- ✓ **Creates conditions of legal certainty on investment in rural land**
- ✓ **Free legal assistance to thousands of Mexican farmers and business entrepreneurs**

## Potential in Mexico



**Catalogs of land and investors**

# ¿How does it work?

## Process to formalize an investment project



**Informational  
meeting**

**Business  
approach  
meeting**

**Legal  
documentation  
review and  
subscription**

**Legal document  
registration in  
the  
corresponding  
public registry**

**Supervisión of  
the formalized  
investment  
project**

**1**

**2**

**3**

**4**

**5**

# Informational meeting



1

Promotion of FIPP with rural land owners

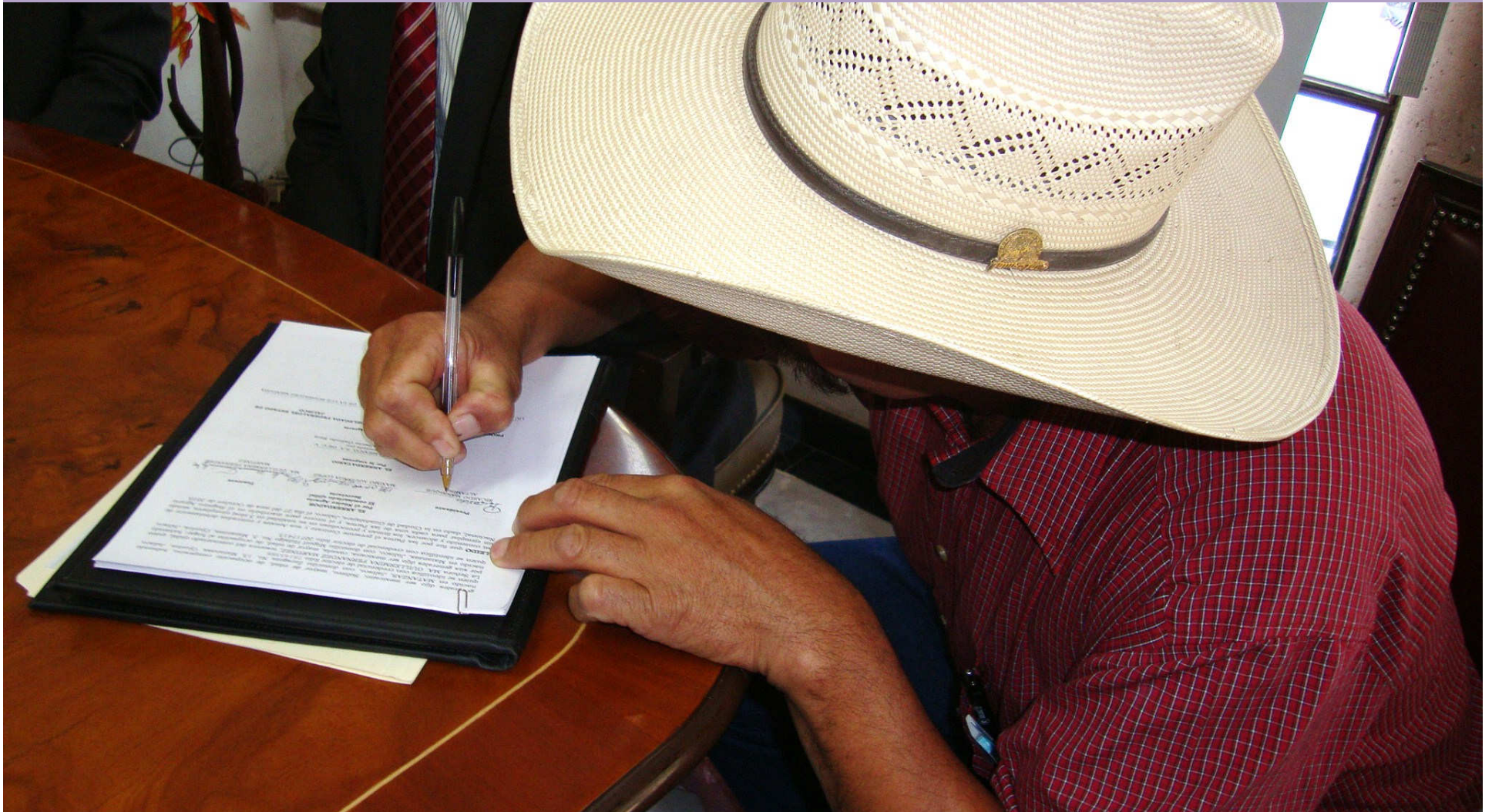
# Business approach meeting



2

Contact and visits between investors and ejidatarios

# Legal documentation review and subscription



**3**

**Drafting, review and subscription of legal documents**

# Legal document registration in the corresponding public registry



4

Legal certainty and document security

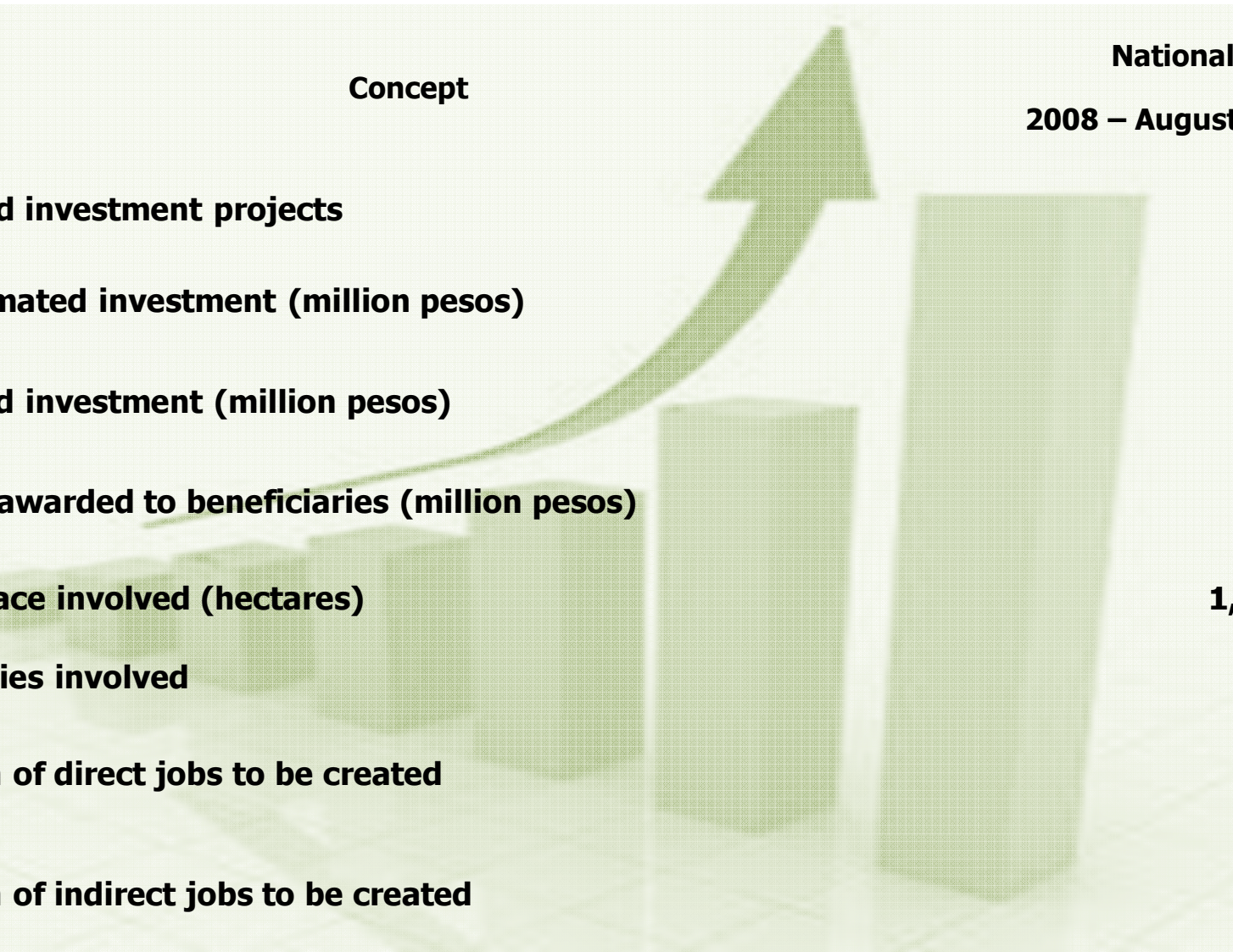
# Supervision of the formalized investment project



5

Intervention of the Prosecutors Office for Agrarian Affairs as a supervisor

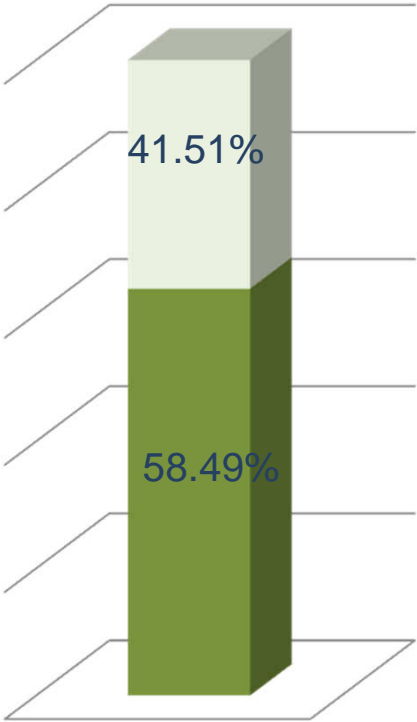
# 2008-2013 Results



<b>Concept</b>	<b>National 2008 – August 2013</b>
<b>Formalized investment projects</b>	<b>4,106</b>
<b>Total estimated investment (million pesos)</b>	<b>176,018</b>
<b>Committed investment (million pesos)</b>	<b>17,025</b>
<b>Resource awarded to beneficiaries (million pesos)</b>	<b>2,092</b>
<b>Total surface involved (hectares)</b>	<b>1,240,368</b>
<b>Beneficiaries involved</b>	<b>410,969</b>
<b>Projection of direct jobs to be created</b>	<b>57,198</b>
<b>Projection of indirect jobs to be created</b>	<b>63,734</b>

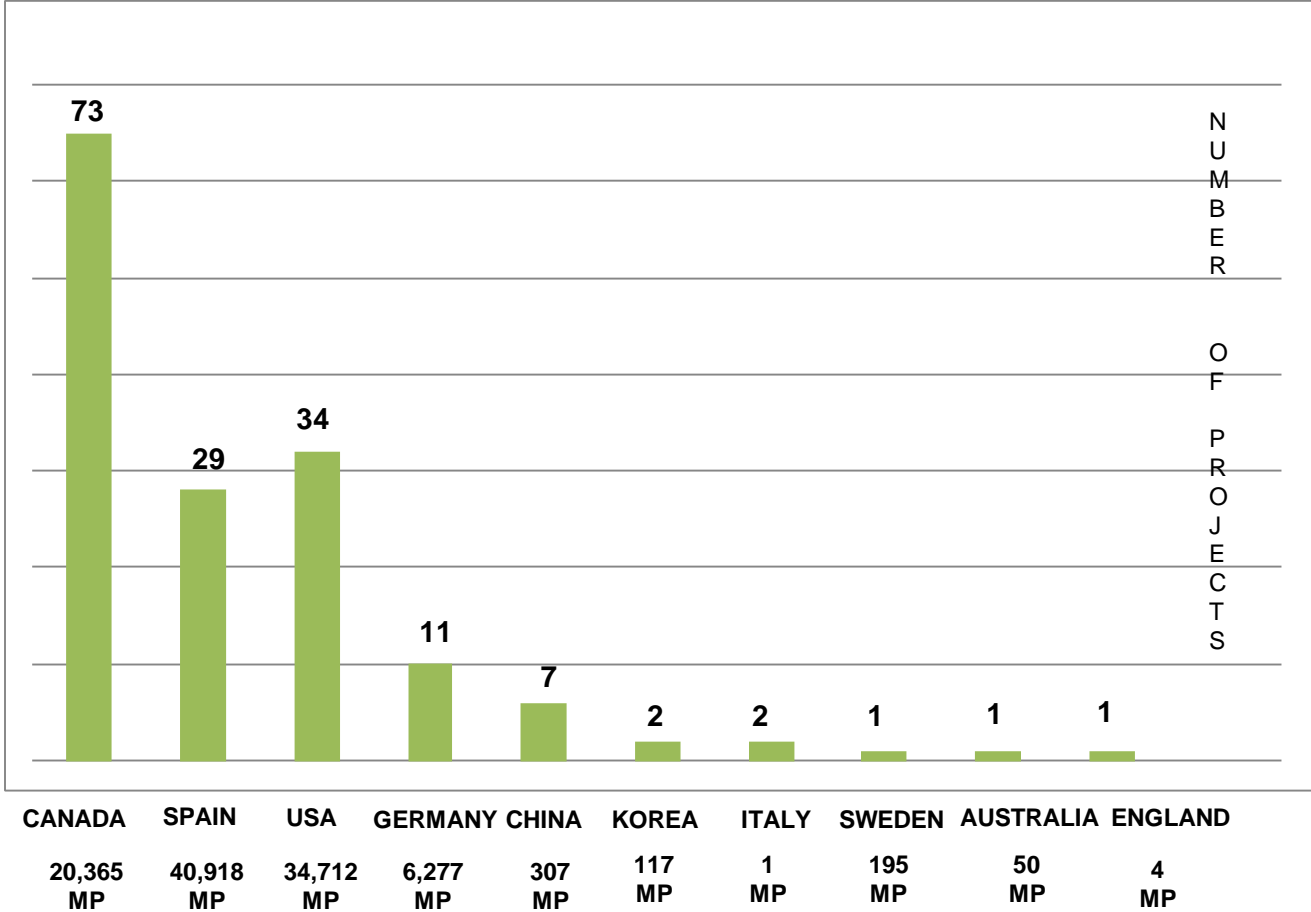
# ORIGIN OF INVESTMENT

4,106 formalized projects and 176,018 million pesos of total estimated investment



Proportion of investment

- Foreign
- National



# Production of tomatoes in greenhouse

## Farming project 2013

Joint venture contract (14 years)

Agrarian Nuclei Miacatlán, State of Morelos

Investor Miacatlán, Tecnología Agropecuaria S.P.R de R.L.

Surface involved	Total Estimated Investment	Committed investment to beneficiaries	Beneficiaries	Job Projection
6.93 ha.	100 MP	47.9 MP	1 ejidatario and his family	140 Direct 154 Indirect

# Marble extraction

## Mining project 2013 Usufruct (20 years)

Agrarian Nuclei Presa de Guadalupe, Municipality of Saltillo, State of Coahuila

Investor Miguel Ángel Cepeda G.

Surface involved	Total project Investment	Committed investment to beneficiaries	Beneficiaries	Projection Jobs
58 ha.	70.5 MP	28 MP	76 ejidatarios and their families	50 Direct 50 Indirect

# CONSTRUCTION OF EOLIC PARK

## Project Industrial 2013

Usufruct (30 years)

Agrarian Nuclei Progreso, Municipality Progreso, State of Yucatán

Investor Recursos Energía Renovable La Península S.A.P.I. de C.V.

Surface involved	Total Estimated Investment	Committed investment to beneficiaries	Beneficiaries	Job Projection
976,51 ha.	2,800 MP	96.8 MP	161 ejidatarios and your familys	23 Direct 47 Indirect

# Sugar cane cultivation



## Farming project 2011 Lease agreement (12 years)

Agrarian Nuclei Huejotitán, Municipality of Jocotepec State of Jalisco  
Investor ITLC Agrícola Central S.A. de C.V. (Grupo Azucarero México)

Surface involved	Total Estimated Investment	Committed investment to beneficiaries	Beneficiaries	Job Projection
93.33 ha.	42.4 MP	8.8 MP	44 ejidatarios and their families	7 Direct 7 Indirect

# Real estate and touristic development “Isla Amaitlán Garden City Mazatlán”



## Touristic project 2010 Land contribution (6 years)

Agrarian nuclei Isla de la piedra, Municipality of Mazatlán State of Sinaloa  
Investor Inmobiliaria Korian S.A. de C.V.

Surface involved	Total Estimated Investment	Committed investment to beneficiaries	Beneficiaries	Job Projection
127.37 ha.	8,700 MP	1,137 MP	84 ejidatarios and their families	500 Direct 1,000 Indirect

## Production and comercialization of cacao

### Farming project 2010 Usufruct (30 years)

Agrarian Nuclei Los divorciados, Municipality of Othón P. Blanco, State of Quintana Roo

Surface involved	Total Estimated Investment	Committed investment to beneficiaries	Beneficiaries	Projection Jobs
721.29 ha.	376 MP	58 MP	184 ejidatarios and their families	187 Direct